

Sales / Marketing Engineer

IMRA America, Inc. is a world leading company for research, development, manufacturing, and application of ultrafast fiber lasers for future industrial applications. At our Ann Arbor Headquarters, IMRA America has assembled a world-class research and engineering team, which works in very close cooperation with potential customers and leading research organizations throughout the world.

Now is your opportunity to join IMRA as we are seeking a Sales/Marketing Engineer to join our Ann Arbor team.

Requirements and responsibilities are as follows:

Responsibilities:

- Perform internal sales activity
- Develop data and information relative to sales forecasts and results, market trends, competitive products and pricing, etc.
- Coordinate Company presence and attend trade shows and conferences to promote company products.
- Call on prospects, present sales materials and presentations, and make product demonstrations.
- Participate in trade exhibition activities by scheduling, preparation of booth material and booth attendance.
- Serve as a liaison between the customer and the Company including preparation of necessary paper works.

Qualifications:

- Bachelor's Degree in related technical field, such as Electrical Engineering, Computer Engineering, Physics or Applied Physics, or equivalent in education and experience.
- Three to five years technical sales experience preferred.
- Experience or education in lasers, optics or photonics is highly desirable.

IMRA employees are covered by a comprehensive and industry competitive compensation and benefits program. Relocation expenses are available for the right candidate. Now is the time to explore new horizons and maximize your potential with IMRA America. We seek the world's best and brightest and are therefore an Equal Opportunity Employer!

Interested candidates should apply online or by submitting resume and salary requirements to employment@imra.com.

Human Resources

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IMRA

The Femtosecond Fiber Laser Company